



# The Protection Bureau

*A Valued Member of Security-Net's Partner Network*

**THE PROTECTION BUREAU**, is part of Security-Net's top integrator network that provides industry-specific experience and technology to define your needs, design, build, commission, operate and maintain your integrated security solution.



## Quick Facts: The Protection Bureau



**PARTNER NAME:** The Protection Bureau

**POINT OF CONTACT:** Matthew Ladd, President

**TERRITORY:** East Pennsylvania, South New Jersey, South Delaware and Virginia

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With a network comprising the world's finest security systems integrators, Security-Net's collaborative global presence ensures you receive the highest quality products, installation and service.

Our valued partners and their territories cover the United States, Canada and abroad. To learn more about Security-Net™ and our partners, visit [www.security-net.com](http://www.security-net.com).



*Security-Net™ partners at 2016 annual meeting.*

## PARTNER PROFILE: THE PROTECTION BUREAU

The Protection Bureau, one of the largest integrators in the Mid-Atlantic, recognizes the dynamic nature of the electronic security industry and thus operates on the principle of never standing still.

The staff of nearly 100 between its Exton, Pa. headquarters, - South Plainfield, N.J., Wilmington, DE, and Richmond, Va., branch offices is focused on learning about the latest products and mastering the related processes using that knowledge and expertise to assist its diverse customer base, which includes multi-building enterprises in disciplines such as law, finance, healthcare and education. Client Care has always been another focal point, which makes them an award winning integrator in the industry.

In response to the growing issue of Internet- based crimes and cyber attacks, The Protection Bureau has added cyber security services to its repertoire, and continues to build its business within the managed services arena for both video monitoring and access control. In fact, The Protection Bureau was one of the first in the industry to offer such services to its clientele. In addition, the 41+-year-old company operates its own central monitoring station and is a UL-listed fire alarm installer.

Because the industry is constantly evolving, training is a major focus at The Protection Bureau, with employees and technicians participating in a fully developed training matrix that brings them to the highest skill levels within various disciplines.

"We pride ourselves on serving customers who need national support," said J. Matthew Ladd, president, "whether they are looking for project design and engineering work, installation services, employee training or system maintenance. We stay focused on addressing our customers' individual needs, which is why being part of Security-Net and the access it provides us to partners nationwide and worldwide, is so important to us."