



Vision Security Technologies

A Valued Member of Security-Net's Partner Network



VISION SECURITY TECHNOLOGIES, is part of Security-Net's top integrator network that provides industry-specific experience and technology to define your needs, design, build, commission, operate and maintain your integrated security solution.

Quick Facts: Vision Security Technologies



PARTNER NAME: Vision Security Technologies

POINT OF CONTACT: Barry Komisar, CEO/Founder

TERRITORY: Alabama, Mississippi and Tennessee

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With a network comprising the world's finest security systems integrators, Security-Net's collaborative global presence ensures you receive the highest quality products, installation and service.

Our valued partners and their territories cover the United States, Canada and abroad. To learn more about Security-Net™ and our partners, visit www.security-net.com.



Security-Net™ partners at 2016 annual meeting.

PARTNER PROFILE: VISION SECURITY TECHNOLOGIES

Vision Security Technologies was founded in 2000 in Birmingham, Alabama, as Vision Southeast. Due to its rapid growth the company, which now employs more than 40 people, rebranded to its current name in 2010.

While traditional access control and video surveillance make up about 90 percent of Vision's business, the company also offers intrusion, audio intercom, managed/hosted access control as well as system integration. One of their most innovative products is MobileVision, a self-contained portable video surveillance unit that merges high-capacity video recording, wireless remote monitoring, multiple power options and advanced optics to deliver high-quality video for sporting venues, law enforcement clients, construction sites, traffic control and even disaster relief.

Vision Security Technologies partners with a wide range of clients in education, healthcare, government, critical infrastructure, industrial, commercial office and stadiums and arenas. Vision partners with Vanderbilt University & Medical Center, Auburn University, University of Alabama, Hunt Oil, Birmingham Water Works and Baptist Health System in Montgomery, Alabama as well as many others.

Both employees and partners have been educated at Vision University—the company's on-site training facility within its more than 10,000-square-foot building. The state-of-the-art center is constantly in use, bringing staff and partners up-to-date on the latest products and tools. Upon completion of an installation, Vision Security Technologies will schedule systems operation training for appointed personnel within an organization so they are well educated on the proper use of the new system as well as on any changes or additions to an existing system.

In 2006, the company received the commercial installation of the year award for the entire United States for Hyundai Motor Manufacturing of Alabama. This award was for Hyundai's state of the art integrated security management system.

"Vision Security Technologies was built with an entrepreneurial spirit and an eye toward an exciting future," said Barry Komisar, founder and CEO, "and that has served us well as we've grown to become Alabama's largest systems integrator."