



Netronix Integration

A Valued Member of Security-Net's Partner Network

NETRONIX INTEGRATION, is part of Security-Net's top integrator network that provides industry-specific experience and technology to define your needs, design, build, commission, operate and maintain your integrated security solution.



Quick Facts: Netronix Integration



PARTNER NAME: Netronix Integration
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With a network comprising the world's finest security systems integrators, Security-Net's collaborative global presence ensures you receive the highest quality products, installation and service.

Our valued partners and their territories cover the United States, Canada and abroad. To learn more about Security-Net™ and our partners, visit www.security-net.com.



Security-Net™ partners at 2016 annual meeting.

PARTNER PROFILE: NETRONIX INTEGRATION

They say you regret the chances you don't take. For Steve Piechota and Craig Jarrett, their only regret was not starting their own company sooner.

Netronix was founded in 2007 after the company Steve and Craig worked for was acquired by a large national startup. From the beginning it was clear to them that the acquisition was not going to be good for their customers or colleagues alike. With that realization in mind, they decided to try things their own way, and have been providing start to finish solutions for their customers ever since.

With a focus on access control and integrated IP video, Netronix caters primarily to large corporate customers, universities, hospitals, municipalities and airports. Netronix prides itself in providing one-stop service and support in system design, installation and 24/7 service. The company offers a boutique-style culture, ensuring quality for their customers and allowing Netronix to take the time to get to know the individual needs of every client.

Another benefit of Netronix' culture is the ability and willingness for them to educate. They aim to get as many of their employees factory trained on the products that they sell as possible. In fact, they had 28 employees attend classes through PSA Tech this past year, with certification classes including products such as Lenel, Software House and AMAG. By providing resources like these and treating their tight-knit employees well, they expect them to return the favor and treat their customers as an extension of the Netronix family. This culture extends to the hiring process as well, ensuring a common goal of outstanding communication skills and quality customer service.

With educated employees that take pride in their work and a close relationship with their customers, Netronix is enabled to deliver projects on time and under budget to an array of customers, ranging from Silicon Valley Start-ups to Global Fortune 500 companies.