



Prime Communications

A Valued Member of Security-Net's Partner Network

PRIME COMMUNICATIONS, is part of Security-Net's top integrator network that provides industry-specific experience and technology to define your needs, design, build, commission, operate and maintain your integrated security solution.



Quick Facts: Prime Communications



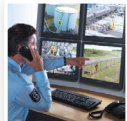
PARTNER NAME: Prime Communications

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With a network comprising the world's finest security systems integrators, Security-Net's collaborative global presence ensures you receive the highest quality products, installation and service.

Our valued partners and their territories cover the United States, Canada and abroad. To learn more about Security-Net™ and our partners, visit www.security-net.com.



Security-Net™ partners at 2016 annual meeting.

PARTNER PROFILE: PRIME COMMUNICATIONS

After joining the market in 2001, Prime Communications was founded with the intent of being an IT-centric company, providing the latest in network based physical security solutions. Company officials felt this was the perfect time to join the market, as IP convergence was beginning to occur, in turn offering a foundation for Prime Communications to enter the market and become a leader in IP based, open hardware physical security systems.

Since then, their reach has exploded. Prime has become a leader in providing fully integrated physical protection solutions. In addition, Prime Communications delivers alarm systems, perimeter detection, gate and turnstile systems along with many other auxiliary components of physical security systems.

With 100 technicians across the country, Prime Communications recognizes that they cannot take a one size fits all approach to providing solutions. Focusing on the retail, healthcare and manufacturing markets, the company uses a lifecycle approach to provide clients with access to the right combination of engineering, consultation, and innovation. In order to provide the best service possible, Prime Communications has several engineers that are board certified PSPs, as well as project managers that are board certified PMPs. In addition, the company holds many industry certifications.

Prime Communications prides itself in fostering the incubation of fully integrated networking, security, and networking technology to provide clients with powerful connectivity and analytical data. The company boasts a robust engineering team available to clients, ensuring that customers receive both custom solutions and designs. To name a few, the team can perform custom integrations utilizing SDK's and API's, as well as 3-D rendering of all system deployments. Based in Nebraska, Prime Communications provides Security-Net with geographical coverage for clients in the Midwest.