



Pro-Tec Design

A Valued Member of Security-Net's Partner Network

PRO-TEC DESIGN, is part of Security-Net's top integrator network that provides industry-specific experience and technology to define your needs, design, build, commission, operate and maintain your integrated security solution.



Quick Facts:

Pro-Tec Design



PARTNER NAME: Pro-Tec Design
POINT OF CONTACT: Eva Mach, President & CEO
TERRITORY: Minnesota
PHONE: (763) 231-8606
WEBSITE: www.pro-tecdesign.com



With a network comprising the world's finest security systems integrators, Security-Net's collaborative global presence ensures you receive the highest quality products, installation and service.

Our valued partners and their territories cover the United States, Canada and abroad. To learn more about Security-Net™ and our partners, visit www.security-net.com.



Security-Net™ partners at 2016 annual meeting.

PARTNER PROFILE: PRO-TEC DESIGN

You know you're in good hands when employees are invested in their product. With Pro-Tec Design, end users get exactly that: a client-focused approach and the opportunity to work directly with owners.

Pro-Tec began in 1969 as a low voltage cabling operator. After the addition of a business partner in 1989, the company changed its focus to specialize in access control and CCTV. The name officially changed to Pro-Tec Design in 1992. Pro-Tec was an early adopter of IP video and believes that a focus on technology is in their DNA. In 2016, following the owner's retirement, Pro-Tec became a 100% employee-owned company. Now, their clients benefit from always having an "owner" at the table in every interaction.

Because all their technicians and service people are "employee owners" and certified at the highest level with all manufacturing partners, customers can be sure that anyone working on their account will pride themselves on being heavily invested in every opportunity. Pro-Tec does a significant amount of work in healthcare, public and private sectors, tailoring each project to the specific needs of each client.

Even with a broad scope of reach, they strive to tackle clients and projects where security is a key part of their business plan, and where the challenges are high and unique. They make it a goal to blend the needs of a customer with an innovative solution, custom designed for them.

Looking to the future, Pro-Tec is planning to work on more specialization in the number of product lines they carry, while also staying up to date on any new technologies that are driving change in the industry. To do this, they are expanding their cloud offerings and getting smarter about the business issues their main verticals are facing.

Whether your project is a major airport or part of a large health care organization, rest assured that the Pro-Tec team will create a solution unique to your needs, and you will have an invested team rallying by your side every step of the way.